

# Global Strategy for Construction Industry

Infrastructure within Japan has been in place under severe socio-economic conditions. In the course of these efforts, the construction industry has experienced challenges on various occasions. Knowing the importance of business growth strategies and how we timely respond to the global demand in countries where further expansion of the market is expected and how it could be imperative to the success of Japan's economic growth.

While construction investment is expected to be downsized in the near future, construction companies in Japan need to better position themselves related to their overseas business development, with continuous strategic approach to new markets in the world and to obtain an additional source of business besides Japan's Official Development Assistance (ODA).

AECOM is a world-class construction consulting company. AECOM will share with us its insight to global strategy and how the Japanese construction industry proceeds. Also you will learn AECOM's growth strategy throughout the M&A process.

AECOM is the world's #1 engineering design firm with nearly 85,000 employees headquartered in the United States and serving over 150 countries. AECOM recently acquired URS Corporation, a large engineering and construction-management company in the United States.

**Date/Time** Friday, April 8, 2016/ 13:00-17:25

**Program** “Learn from M&A in Construction Industry”

12:30 Registration

13:00~13:10 Opening Remarks: Mr. Katsuji Fukumoto (Chairman, Const. Mgmt. Committee, JSCE)

13:10~13:30 Keynote Speech: Mr. Setsuo Hirai (Senior Director, Overseas Project Division, MLIT)

13:30~15:00 Presentation 1 - **AECOM's growth strategy through M&A** (Tentative)

Speaker: Mr. Hideki Sakaeda (President: AECOM Japan)/

Mr. Ian Chung (Vice President: Civil & Infrastructure, AECOM Asia)

15:00~15:15 Q&A

15:15~15:30 Break

15:30~17:00 Presentation 2 - **AECOM's new business model after acquisition** (Tentative)

Speaker: Mr. Ian Chung (Vice President: Civil & Infrastructure, AECOM Asia)

17:00~17:15 Q&A

17:15~17:25 Closing Remarks: Mr. Asao Yamakawa (Acting Senior Director of IAC, JSCE)

17:30~19:00 Cocktail Reception

※Speaker, presentation title and time schedule might be changed.

**Language** English and Japanese (Simultaneous translation will be provided.)

**Venue** Auditorium, JSCE Headquarters (Yotsuya 1-Chome, Shinjuku-ku, Tokyo 160-0004 Japan)

**Organizer** International Activities Center(IAC) / Construction Management Committee, JSCE

**Support** Ministry of Land, Infrastructure, Transport, and Tourism, Commercial Section of U.S. Embassy

**Fee** Members 6,000 JPY, Non-members 8,000 JPY, Students Free

**How to apply** Please email to [iad2@jsce.or.jp](mailto:iad2@jsce.or.jp) and let us know participants' names, affiliations, postal addresses, and email addresses as well as the seminar name “JSCE Global Vision Seminar 2016”.